



# > ON TRACK <

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## A note from the Boss

Brad Oats, Director

Wow, can you believe 2019 has nearly come to an end? This year has been challenging at times, however it has definitely been a year of growth for our business.

We recently launched our new Trackspares website. With our customers in mind, we decided to integrate a product search function accessible via the home page. If you are searching for a part or product, make sure you check it out. It will provide you with all the details you need and will let you know if what you are after is in stock.

In November, we hosted a handful of our valued clients at the Coates Hire Newcastle 500 Supercars at the Avis Trackside Lounge

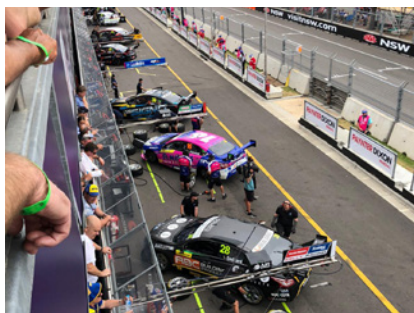
As a relationship based business, we're all about saying Thankyou for the support & working closely with our customers whilst also establishing new connections. We believe it is the key to any successful business, especially ours. These relationships along with our own people are the lifeblood of our business. Building close bonds with customers and suppliers alike is something we pride ourselves on, and feel is invaluable to any successful business with its sights on continued future growth. Our way of doing business certainly gets its share of attention throughout the industry, with plenty of talk being generated about the growth we have worked hard to achieve which is another sign we must be doing something right. The old adage that 'Any attention is good attention' might not always be our preferred methodology but we certainly appreciate the validation coming our way!

2020 is fast approaching and we are definitely not slowing down. Next year is shaping up to be one of our biggest yet and it wouldn't be possible without the ongoing support we receive from our clients, suppliers and staff. We are so humbled to have made the relationships we have.

Merry Christmas from the entire team at Trackspares! If you are heading away, stay safe and enjoy some much needed R&R.

We look forward to working with you again in the New Year.

## V8 SUPERCARS EVENT



## NEW WEBSITE



As you might already know, we launched a brand new website for the business.

Not only is it equipped with useful information but it features a part search function. This will allow you to search part numbers to view stock availability at any of our locations.

This will prove to be a very useful tool to have and we are sure it will be of great benefit to our valued customers.

## Did you know?



Trackspares offer a comprehensive undercarriage monitoring program including periodic inspections and detailed, up to the minute reporting via tablet to cloud based software? When coupled with our level of service and attention to reporting detail, our system is second to none in the industry.

Why would you trust the monitoring of your undercarriage components to anyone but The Genuine Alternative™?



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